

ApexSQL is a software development company that creates high-quality commercial tools for database developers and admins using Microsoft technologies. Since 2005, we've been growing our company into an industry recognized leader with over 10,000 customers worldwide.

At ApexSQL, everyone works a flexible schedule, from a location of their choice. We have no bosses. We share all success and failures.

If you enjoy personal freedom and flexibility and can manage it effectively to produce awesome results, we'd love to hear from you.

Find out more about everyday work at ApexSQL. Learn more

We are looking for:

# **Sales Operations analyst**

All positions are full time only and remote (aka telecommute) but with onsite access to any of our 2 physical downtown offices in Nis

#### Job description

- · Collect, organize and perform basic analysis of sales and customer service data
- Review and audit existing sales systems and processes
- Document and implement existing sales systems and processes with high level of efficiency
- Market research and product pricing
- Suggest and implement email promotions
- Sales team management

#### You are

- Goal oriented
- Self-starter once pointed in the right direction. Doesn't need to be told twice
- A natural leader who intensively self-organizes when given the opportunity
- Reliable and responsible
- Intelligent critical thinker
- Attentive to details

### Requirements

- Good knowledge of Microsoft Excel
- Good at calculus
- Basic understanding of sales principles and processes
- Proficient in English

### Considered a plus

- Sales and/or sales management experience
- Customer service experience
- Good technical problem solving skills

## Contact

To apply, send your resume in English to <a href="mailto:jobs@apexsql.com">jobs@apexsql.com</a> and use the following format for your e-mail subject: "Application for Sales operations analyst – full name"

Complete job descriptions are available upon email request